

## Performance for the quarter ended June 30, 2015

### Consolidated Results

Mumbai, July 31, 2015: Larsen & Toubro recorded Consolidated Gross Revenue of 20460 crore for the quarter ended June 30, 2015, registering a y-o-y increase of 7%.

International revenue during the quarter at 6609 crore constitut/F3 1]TJETBT1 0 0 1 2290.0365 To



The order book of this segment marginally grew by 1% on a y-o-y basis and stood at 866 crores as on June 30, 2015.

The EBITDA margin of this segment stood at 6.3% for the quarter ended June 30, 2015 vis-à-vis 1.6% recorded in the corresponding quarter of the previous year due to delay in execution and order-recovery of overheads.

#### Electrical Automation (E&A) Segment

E&A segment recorded Customer Revenue of 1046 crores during the quarter ended June 30, 2015, registering a modest y-o-y increase of 4% on the backdrop of subdued industrial demand. International revenue constituted 33% of the total customer revenue of this segment during the quarter ended June 30, 2015.

The EBITDA margin of this E&A Segment stood at 10.1% for the quarter ended June 30, 2015 recording an increase over 8.9% earned during the corresponding quarter of the previous year on a back of lower commodity prices and favourable product mix.

The order book of this segment stood at 3044

## Financial Services Segment

Financial Services Segment recorded Customer Revenue of 1783 crore during the quarter ended June 30, 2015, registering a y-o-y growth of 20%, driven by growth in loan assets and disbursements in the focus areas of retail and wholesale finance business.

The operating margin

The business environment stays challenging in the short term while the prospects in urban infra, transportation infra, power transmission, water, renewable energy and defence manufacturing remain promising in the medium term.

The Company has prominent presence and proven capabilities over wide spectrum of capital goods and infrastructure sectors. The Company is hopeful of benefitting from the growth opportunities as they emerge.

Background:

Larsen & Toubro is an Indian multinational engaged in technology, engineering, construction, manufacturing and financial services with over USD 15 billion in revenue. It operates in over 30 countries worldwide. A strong, customer-focused approach and the constant quest for top-class quality have enabled L&T to attain and sustain leadership in its major lines of business for over seven decades.



Notes :

(i)

₹ Lakh

	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>June 30, 2014</b>	<b>Year ended March 31, 2015 (Audited)</b>
<b>Gross sales/revenue from operations</b>	1085059	1914591	1044662	5755807
<b>Profit before tax</b>	99457	266584	121394	670122
<b>Profit after tax</b>	70097	206065	89355	505618

(ii)

(iii)

