

Performance for the quarter ended
June 30, 2012

Order inflow grows 21%
Revenue up 26%
Recurring PAT increases by 19%

**LOP9F)FEnAAJATPE9(BnrvE649(rf
on the back of a healthy
International Sales const**

**Order inflow at ₹ 19594 crore recorded
the weak investment sentiment and
orders came from Infrastructure, Bu
Distribution sectors.**

Order Book stood at ₹ 153095 crore as

**Recurring Profit after Tax (PAT) for
increase of 19% over the corresponding
market conditions. After considering
overall PAT for the quarter stood at ₹**

Engineering & Construction (E&C) Se

**The E&C Segment achieved Net Segm
ended June 30, 2012 registering a y
projects progressed well as sche
Hydrocarbon and Minerals & Metals j
the sales growth of the segment durin**

**Notwithstanding the subdued econo
capital expenditure and expansion d
garnered fresh orders of ₹ 17804 cror
growth of 24%.**

	June 30, 2012	March 31, 2012	June 30, 2011	Year ended March 31, 2012 (Audited)
1 Gross Sales / Revenue from operations	1207833	1864577	957787	5373778
Less : Excise duty	12298	18487	9576	56726
Net Sales / Revenue from operations	1195535	1846090	948211	5317052
2 Expenses:				
a) i) Consumption of raw materials, components, and stores, spares & tools	372005	331373	219614	1176458
ii) Sub-contracting charges	249050	392066	190690	1064754
iii) Construction materials consumed	208914	482461	202304	1247779
iv) Purchases of stock-in-trade	50166	76196	54928	236940
v) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(51151)	11704	(29368)	(53977)



