## **L&T Press Release**

Issued by Corporate Communications Department

Bakhtawar, Ground Floor Nariman Point, Mumbai 400 021 Tel: 91 22 6658 5100

Fax: 91 22 6658 5146/ 150

# Performance for the quarter ended June 30, 2009

### PAT with exceptional gain grows 218%

**Mumbai, July 16, 2009**: Larsen & Toubro has reported Gross Sales revenues of Rs.7431 crore for the quarter ended June 30, 2009. The corresponding quarter of the previous year had Sales of Rs.269 crore from Ready Mix Concrete (RMC) business which was subsequently divested during the second half of 2008-09. Excluding the element of sales from RMC business, sales growth for the quarter ended June 30, 2009 works out to 11%.

Even as the Indian Capital Goods and Infrastructure sectors await an acceleration of investments into the core and other growth inducing areas of the economy, the Company was able to bag fresh orders totaling to Rs. 9571 crore during the quarter. The economic buoyancy prevailing in the early part of the previous year transformed into a cautious "wait and watch" approach, resulting in relatively lower Order Inflows during the quarter as compared to the corresponding quarter of the previous year.

The Company has reported an improved operating margin of 11.3% during the quarter. Recurring Profit after Tax (PAT) at Rs. 578 crore for the quarter ended June 30, 2009 grew by 15% as compared to the same period of the previous year.

During the quarter, the Company recorded an exceptional gain of Rs. 1020 crore on divestment of its entire stake in UltraTech Cement Limited. Including this gain, overall PAT of the Company stood at Rs. 1598 crore, an increase of 218%.

#### **Engineering & Construction (E&C) Segment**

The Order Inflow of Rs.8373 crore reported by the E&C segment during the quarter ended June 30, 2009, though relatively lower than the previous year, was a creditable achievement considering the stymied investment climate and delay in finalization of several Government sponsored projects.

E&C segment revenue for the quarter ended June 30, 2009 stood at Rs. 6573 crore, which translates into a growth of 18% over the corresponding period of the previous year. The share of export revenues represented 20.6% of the quarter's segment revenues.

The E&C segment Operating Margin for the quarter at 11.9% showed an improvement of 1.4 percentage point over the corresponding quarter of the previous year. Higher proportion of margin yielding sales as also several business de-risking strategies contributed to this improvement.

The segment ended the quarter with a healthy Order Book at Rs. 69952 crore. The international Order Book at Rs. 9608 crore represented 13.7% of the segment's Order Book.

#### **Electrical & Electronics (E&E) Segment**

The E&E segment revenue at Rs. 576 crore for the quarter ended June 30, 2009 was maintained almost at the same level as seen in the corresponding quarter of the alElecwo

		2009	2008	2009 (Audited)
1	Gross Sales / Revenues from Operations (See Note no.1)	743085	699276	3404504
	Less: Excise Duty	6814	9133	39847
	Net Sales / Revenues from Operations	736271	690143	3364657
2	Other Operational Income	4558	4044	27980
3	Total Income (1+2)	740829	694187	3392637
4	Expenditure:			
a)	(Increase) / decrease in stock -in- trade and work -in -progress	27744	(21005)	(10511)
b)	i) Consumption of raw materials	139346	181969	745202
	ii) Sub-contracting charges	192825	145726	722359
	iii) Construction materials	137235	153946	777253
	iv) Purchase of traded goods	27496 47537	41037 49838	167869 221029
۵)	v) Other manufacturing / operating expenses	51148	49636 39742	192034
	Employee cost			
d)	Sales, administration and other expenses	34307	31927	183950
e)	Depreciation, amortisation, obsolescence and impairment <b>Total Expenditure</b>	9373 <b>667011</b>	6587 <b>629767</b>	30599 <b>3029784</b>
	Total Experiulture	007011	029707	3029704
5		73818	64420	362853
6	Other Income	22276	16139	73978
7		96094	80559	436831
8	Interest expenses (See Note no.5)	10959	5051	42790
9		85135	75508	394041
10	Exceptional gain ( See Note no. 2)	101988	-	-
11	Profit from Ordinary Activities before Tax (9+10)	187123	75508	394041
12	Provision for Taxes:			
a)	Provision for Current Tax (including Fringe Benefit Tax)(see Note no.7)	26491	24167	122077
b)	Provision for Deferred Tax	812	1097	1044
	Total Provision for Taxes	27303	25264	123121
13	Profit After Tax from Ordinary Activities (11-12)	159820	50244	270920
14	Extraordinary items [net of tax ]	-	-	77246
15				

# Segment-wise Revenue, Result and Capital Employed in terms of Clause 41 of the listing agreement :

### Rs.Lakh

				2009
		2009	2008	(Audited)
Gros	ss Segment Revenue			
1	Engineering & Construction	657291	557593	2870512
2	Electrical & Electronics	57585	57787	277789
3	Machinery & Industrial Products	43697	63581	247506
4	Others	7711	37609	108670
	Total	766284	716570	3504477
	Less: Inter-segment revenue	18641	13250	71993
Net \$	Segment Revenue	747643	703320	3432484
Segr	ment Result (Profit before Interest and Tax)			
1	Engineering & Construction	69916	54068	347677
2	Electrical & Electronics	6803	6810	32366